



PESTANA GRAND PREMIUM OCEAN RESORT SUSTAINABILITY REPORT 2017



The Pestana Grand invites all Guests, Suppliers and Personnel to collaborate in a daily practice of sustainability - "Planet Guest".

Your participation will allow us to continue to develop several areas of action through which Pestana Grand progresses as an enterprise

- ecologically correct
- · economically viable
 - socially just
 - culturally diverse

Collaborating with each gesture, action, intervention, we, Guests, Suppliers and Employees , will help to preserve our planet for future generations.

In the information you will find in rooms, public areas, our intranet or talking to us, you can adhere to various ways of active participation in this very special and endless trip.

Thank you very much!

The Management & Team

The Hotel

The Pestana Grand is one of the best and most prestigious 5-start hotels in Funchal, Madeira and sits upon the Ponta da Cruz cliff with a view of the oceans and Cabo Girão.

It is only 30 minutes on foot from Formosa beach and has direct access to Promenade do Lido, the famous promenade in Madeira. Surrounded by magnificent gardens is the island's largest outdoor saltwater swimming pool with views of the sea.

The hotel has a Spa, with a Jacuzzi, sauna, gym, Turkish bath and even a panoramic indoor swimming pool, in addition to massages and/or spa treatments.

For dining, guests can enjoy four restaurants and two bars. If you bring your family, the little ones can play in the lounge or the garden with a game zone. There is a free private car park (subject to availability).

All rooms are spacious and bright, include Wi-Fi and have private balconies.

ROOMS

The Pestana Grand is a Premium Ocean Resort offering 177 rooms, 11 suites and 1 master suite.

The rooms are bright with large windows, lots of natural light and air conditioning.

RESTAURANTS AND SERVICES

The Pestana Grand offers a diverse array of culinary delights in its restaurants that include Atrium Restaurant (buffet, international cuisine), Cabo Girão (traditional Madeiran cuisine), Trattoria de La Fontana (Italian food) and Au Tagine (Moroccan cuisine).

For snacks and drinks, there is the Pool Bar and, starting late in the afternoon, the Coast Bar serving delicious cocktails and a weekly live music programme.

The hotel offers free bus trips to and from the centre of Funchal and the reception is open 24 hours.

The Pestana Grand offers a Spa where you can schedule a Magic Spa massage.

Discover the fantastic gardens and take a dip in the outdoor swimming pool. You can also join free water aerobics and stretching classes as scheduled.

LOCATION, DESTINATION, CULTURE

Madeira is known worldwide for its New Year's celebrations. If you prefer to come in June, you can watch the equally magnificent fireworks for the Festival do Atlântico.

If you chose April–May, you will be able to visit the renowned Festa da Flor, with flower carpets, expositions, shows and the main attraction—the colourful parade known as the Cortejo Alegórico. You can spend all of your pent-up energy on hikes along Madeira's paths and trails, or you can use it taking brisk swims in the middle of the Atlantic. If you go out on a boat in search of whales or dolphins, you will likely stop at one of several coves and dive straight into the contrasting greens and ocean blues of this breathtaking island.

Discover the picturesque Santana area, Câmara de Lobos bay, the incredible natural pools of Porto Moniz full of natural beauty, or the Curral das Freiras, where the views of the forest are impressive and the Madeira countryside is revealed in all its splendour.

This hotel is located only 10 minutes from the centre of Funchal, where you can take the gondola up to the Igreja do Monte, with its fabulous gardens and incredible views.

Madeira International Airport is 22 km away.

EMPLOYMENT

The Pestana Grand employs ca. 70 persons, 50 of which are fixed employes. Age average: 41

Average working period for the Pestana company: 13 years

Male/Female: depending on seasons, 50/50 %

Every year the Pestana Grand welcomes trainees in hotel business coming from local, national and international Hotel Schools, respecting the national and international legal procedures regarding training programs.

The Pestana Grand also cooperates with schools and institutions, welcoming trainees with special needs, either physical or intellectual. Since September 2016 we employ one of these participants in our training programs and he's working in our main kitchen, also in main restaurant' show cooking, being highly complimented by our Guests for his smile, friendly approach and professional performance.

OUR GUESTS

Pestana Grand welcomes a wide range of nationalities. In 2016 the Top 10 nationalities in the Grand were:

Pestana Grand 2016 Top 10 Nationalities							
Nationality	%	Persons					
Germany	38,11%	42083					
Great Britain	33,14%	36596					
Switzerland	4,66%	5148					
France	3,95%	4364					
Portugal	2,60%	2876					
Austria	2,23%	2460					
Sweden	1,63%	1805					
Spain	1,13%	1251					
Luxembourg	1,07%	1182					
Norway	0,93%	1030					

Pestana Grand Sustainability Programme

Responsibility:

The Pestana Grand Sustainability Programme is based on the Pestana Group Sustainability philosophy. Each country, region, where Pestana Hotels & Resorts are settled, has a Senior Area Director to be reported on the achievements of each unit in the region. Each unit/hotel has a Manager who ensures compliance with the sustainability programme, control of the teams' performance, leading to achieve the objectives set by the sustainability programme. Each year all hotel staff has a performance evaluation. The evaluation of each employee has parameters setting objectives and recording achievements.

Stakeholders:

The hotel coordinates with central internal departments and several external companies the sustainability program and results, i.e.:

Maintenance Central Department: control of consumptions of energy, water, gas;

<u>Central Purchasing Department</u>: purchasing policy, selection of preferable suppliers (regional) and products;

<u>Central Human Resources Department</u>: contracting, managing staff, training staff, health & safety in work, cooperation with hotel schools, institutions. Furthermore all the policies regarding Human Rights, Discrimination, Child Protection, etc. are issued by this central department for all the Pestana Group;

"Controlvet": control of HACCP, training;

<u>"Perimadeira":</u> collects the hotel waste, reporting every month quantities and performance; staff training;

<u>"Ecolab"</u> – supplier of cleaning products – technical and safety procedures, waste of products, etc.; staff training;

"TFalcon" – natural control of invasive species;

"Frente Mar Funchal" – control of environmental conditions in the promenade (facing the Hotel);

<u>"Jardim Formoso"</u> – responsible for the hotel gardens with the compromise to keep local species, inform guests on local nature and on the hotel aromatic herbs' little garden. A special care to the area where the hotel is located, cooperating with town hall;

"Tulipa": decoration with plants, giving preference to local plants and avoiding cut flowers;

"Healthy Planet": contracted in 2016 to supply "Amby Control" products, used in the air;

"Criamar": Social intervention -cooperation with children' education.

<u>"Lar da Tabua"</u>: Social intervention – cooperating in entertaining and assisting elderly people of this institution.

Environmental and social:

- to protect environment attention to waste, to landscape, to surrounding nature, to save energy and control consumptions;
- to protect children in education, rights and values;
- to protect and educate employees: health, professional knowledge, socializing;
- to give opportunities of employment to locals with no prejudices on race or religion;

2016 actions:

Domain	Objective	Action	Target achievement	
1. Energy	5% saving on total	Training and evaluation	80%	
	energy consumption compared to 2015	parameter		
2. Waste Selection	Score: "Very Good"	Training of staff	"Very Good"	
3. Water	Shower = 10 I/min Basin = 5 I/min Wc's = 6,5 I/min Urinals = 2 I/min	Installing all the equipment necessary to reduce water flow	75% installed	
4. Information	Inform and enthusiasm Guests on Sustainability	To make new brochure for rooms on Sustainability	0%	
5. Social	i.e. Special Cxmas programme with elderly people in Lar Tabua	Organizing the program and to accomplish it (annex all actins 2016)	100%	
6. Environment	Waste selection in pool and garden area	To recycle old waste containers in "brand new" ones for guests to separate waste	100%	
7. Environment	Protecting nature – team and guests	To plant trees on the east side of the island where vegetation is getting rare	100%	

PESTANA GRAND PREMIUM									
OCEAN RESORT MADEIRA • PORTUGA		consu	MPTIOI	N 2015-2	017				
Poder Calori	fico Med GPL	12,778	kWh/kg						
	Gas	GPL	Clients		Gas	Gas GPL		Clients	
	20	15	2015		20	2016		2016	
	[kg]	[kWh]	nº clients	kWh / client	[kg]	[kWh]	nº clients	kWh / client	
Jan	9.588	122.511	5.466	22,41	9.489	121.247	6.770	17,91	
Fev	9.805	125.283	8.242	15,20	9.764	124.767	7.483	16,67	
Mar	10.447	133.497	9.023	14,80	10.555	134.873	8.587	15,71	
Abr	10.094	128.976	8.910	14,48	9.718	124.181	8.709	14,26	
Mai	9.043	115.556	9.656	11,97	9.917	126.713	9.693	13,07	
Jun	8.331	106.455	9.741	10,93	8.737	111.637	10.063	11,09	
Jul	7.641	97.634	10.928	8,93	7.880	100.686	11.059	9,10	
Ago	8.276	105.746	11.224	9,42	5.778	73.833	11.472	6,44	
Set	8.105	103.565	9.830	10,54	6.875	87.852	9.408	9,34	
Out	9.473	121.051	9.831	12,31	6.994	89.365	10.472	8,53	
Nov	9.386	119.936	8.342	14,38	8.399	107.321	9.141	11,74	
Dez	9.542	121.928	6.583	18,52	7.610	97.246	6.213	15,65	
TOTALS	109.731	1.402.138	107.776	13,01	101.716	1.299.722	109.070	11,92	-8,40%

PESTANA GRAND PERMIUM OCEAN RESORT MADEIRA - PORTUGAL	ENERGY	/ CONSL	JMPTION	2015-20)17		
	Electricity	Clin	ents	Electricity	Cli	ents	Diff
	2015	Clients 2015		2016	2016		
	kWh	nº clients	kWh / client	kWh	nº clients	kWh / client	
Jan	68.911	5.466	12,61	73.469	6.770	10,85	
Fev	65.511	8.242	7,95	65.994	7.483	8,82	
Mar	68.432	9.023	7,58	75.259	8.587	8,76	
Abr	73.090	8.910	8,20	71.700	8.709	8,23	
Mai	79.044	9.656	8,19	76.455	9.693	7,89	
Jun	84.073	9.741	8,63	91.964	10.063	9,14	
Jul	112.492	10.928	10,29	109.197	11.059	9,87	
Ago	115.705	11.224	10,31	122.369	11.472	10,67	
Set	113.548	9.830	11,55	79.207	9.408	8,42	
Out	102.730	9.831	10,45	104.823	10.472	10,01	
Nov	81.481	8.342	9,77	77.852	9.141	8,52	
Dez	77.125	6.583	11,72	75.237	6.213	12,11	
TOTALS	1.042.142	107.776	9,67	1.023.526	109.070	9,38	-3,0



WATER CONSUMPTION 2015-2017

	Water	Clients		Water	Clients		Diff
	2015	2015		2016	2016		
	m3	nº clients	m3/ client	m3	nº clients	m3/ client	
Jan	1.306	5.466	0,239	1.489	6.770	0,220	
Fev	1.515	8.242	0,184	1.581	7.483	0,211	
Mar	1.643	9.023	0,182	1.766	8.587	0,206	
Abr	1.804	8.910	0,202	1.775	8.709	0,204	
Mai	1.709	9.656	0,177	1.917	9.693	0,198	
Jun	1.865	9.741	0,191	2.079	10.063	0,207	
Jul	2.159	10.928	0,198	2.123	11.059	0,192	
Ago	2.096	11.224	0,187	2.367	11.472	0,206	
Set	2.177	9.830	0,221	1.307	9.408	0,139	
Out	2.001	9.831	0,204	1.935	10.472	0,185	
Nov	1.799	8.342	0,216	1.823	9.141	0,199	
Dez	1.503	6.583	0,228	1.526	6.213	0,246	
TOTALS	21.577	107.776	0,200	21.688	109.070	0,199	-0,7%

ESTAMOS A POUPAR ENERGIA

MÁQUINA DE LAVAR LOUÇA

Cheia, bem arrumada, a funcionar a 100%



NÃO

Pouca loiça, espaços vazios, sem proveito









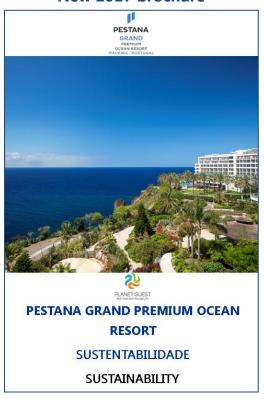
2.

Training "Waste Selection"



3. Advised water flow in shower 5l/min; in basin, 16l/min

4. New 2017 brochure



5. Cxmas party in "Lar da Tabua"



6. Waste Selection in Pool area



7. Planting trees in East side of the island



These are only examples of several actions in and out of the hotel premises taking place and being measured from 1st of January till 31st of December 2016.

TARGETS 2017:

- Energy and consumptions: 5% saving in energy and water flow in showers 10l/min
- Sustainability information for Guests
- Second Training on Child Protection
- Development of Professional Training Programme in cooperation with Moita Hotel School "Escola Profissional da Moita".
- OMO Project ON MY OWN... AT WORK THE OMO PROJECT (Trisomy 21)
- To publish the Pestana Grand Sustainability Report on Pestana Web site.
- To change "one way glasses" in the pool area to polycarbonate glasses, reusable.

This report is published in:

- Special folder in public area of the hotel for Guests
- Pestana Intranet for Senior Management, Central Departments of Pestana
 Hotels & Resorts and Staff in general



